UNION FIRST MARKET BANKSHARES CORPORATION

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	CPP Disbursement Date 02/06/2009		RSSD (Holding Company) 1971693		Number of Insured Depository Institutions
	200	•	201	10	
Selected balance and off-balance sheet items		2009 \$ millions		2010 \$ millions	
Assets	, , , , , , , , , , , , , , , , , , , ,	\$1,403	*	\$3,804	171.1%
Loans		\$1,012		\$2,922	188.8%
Construction & development		\$223		\$490	119.1%
Closed-end 1-4 family residential		\$85		\$570	567.9%
Home equity		\$125		\$306	143.8%
Credit card Credit card		\$0		\$17	
Other consumer		\$180		\$269	49.0%
Commercial & Industrial		\$107		\$181	68.3%
Commercial real estate		\$249		\$935	275.0%
Unused commitments		\$291		\$783	168.7%
Securitization outstanding principal		\$0		\$0	
Mortgage-backed securities (GSE and private issue)		\$190		\$338	
Asset-backed securities		\$0		\$0	
Other securities		\$0		\$196	
Cash & balances due		\$24		\$57	135.8%
Residential mortgage originations Closed and mortgage originated for cale (quarter)		\$0		\$236	
Closed-end mortgage originated for sale (quarter) Open-end HELOC originated for sale (quarter)		\$0		\$236	
Closed-end mortgage originations sold (quarter)		\$0		\$231	
Open-end HELOC originations sold (quarter)		\$0		\$0	
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Liabilities		\$1,276		\$3,371	
Deposits		\$1,192		\$3,100	
Total other borrowings		\$60		\$233	
FHLB advances		\$0		\$140	
Equity					
Equity capital at quarter end		\$127		\$432	
Stock sales and transactions with parent holding company (cumulative through calendar year)		\$0			
Performance Ratios					
Tier 1 leverage ratio		8.9%		9.2%	
Tier 1 risk based capital ratio		11.3%		11.2%	
Total risk based capital ratio Return on equity ¹		14.1%		13.0% 4.5%	
Return on assets ¹		0.1%		0.5%	
Net interest margin ¹		3.7%		4.5%	
Coverage ratio {(ALLL+Alloc transfer risk)/Noncurrent loans)}		83.9%		38.7%	
Loss provision to net charge-offs (qtr)		113.1%		111.9%	
Net charge-offs to average loans and leases ¹		1.0%		1.2%	
¹ Quarterly, annualized.	<u> </u>				
		Noncurrent Loans		Gross Charge-Offs	
Asset Quality (% of Total Loan Type)	2009	2010	2009	2010	
Construction & development	1.7%	10.2%	0.5%	0.6%	
Closed-end 1-4 family residential Home equity	3.3%	3.4% 2.0%	0.4%	0.1%	
Credit card	0.0%	1.2%	0.1%	1.3%	
Other consumer	0.2%	0.6%	0.0%	0.3%	
Commercial & Industrial	2.0%	2.9%	0.5%	0.6%	
Commercial real estate	1.7%	1.7%	0.0%	0.2%	
Total loans	1.6%	3.4%	0.3%	0.3%	